

# Market-making with Search and Information Frictions

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Disclaimer: The views expressed here do not necessarily reflect the views of the Federal Reserve Bank of Philadelphia.

## Motivation

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    - technology: migration from voice-based to electronic trading in corporate bonds
    - policy: OTC markets → centralized exchanges, min # of quotes

▶ more

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- Question: **How will these changes affect market liquidity?**
  - A common metric for liquidity: **bid-ask spread**
  - Can also look at: price impact, volume, ...

## Two frictions

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  - ① **Trading (search) frictions:** investors trade infrequently, dealers have market power
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  - Do changes in trading frictions mitigate or exacerbate informational frictions?
  - Is stark prediction true when both frictions are present?
- Challenge:
  - existing literature studies two frictions **in isolation**
  - need a **unified framework**

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- Develop a unified framework of a dynamic asset market with:
  - ① trading frictions
  - ② asymmetric information

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- **Focus: reducing trading frictions can lead to wider bid-ask spreads**
  - Static effect: trading frictions  $\downarrow \Rightarrow$  competition  $\uparrow \Rightarrow$  spreads  $\downarrow$  (DGP)
  - Dynamic effect: **trading frictions  $\downarrow \Rightarrow$  learning slows  $\Rightarrow$  spreads eventually  $\uparrow$  (GM)**

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- **Additional contributions:**
  - Tradeoffs shed light on empirical findings on effects of  $\Delta$  trading frictions
    - e.g., Hendershott and Moulton (2011)
  - Anticipating impact of regulations that reduce info or trading frictions

### Market-making with asymmetric information

- “Small” informed traders, dealers learn from individual trades: Glosten-Milgrom(1985), ...
- “Large” informed trader, dealers learn from aggregate trade: Kyle(1985),...
- This paper: “small” informed traders, dealers learn from aggregate trade, search & market power

### Market-making with search frictions

- Full info: Duffie, Garleanu & Pedersen(2005), Lagos & Rocheteau(2009)...
- Private info, private values: Spulber(1996), Lester, Rocheteau & Weill (2015)...
- This paper: private information about common values (adverse selection), learning

### Decentralized trading with adverse selection

- Idiosyncratic: Inderst(2005), Guerrieri-Shimer-Wright(2010), Camargo & Lester(2014), Lauer mann & Wolinsky(2016), Kim (2017)...
- Aggregate: Wolinsky(1990), Blouin & Serrano(2001), Duffie, Malamud & Manso(2009), Golosov, Lorenzoni & Tsyvinski(2014)...
- This paper: Learning from market-wide activity, effect of info frictions on bid-ask spread

## **the economic environment**

## Agents and Assets

- Discrete time, infinite horizon
- A market for a **single** asset, quality (state of the world) is either  $l$  or  $h$
- A continuum of **traders**
  - can hold  $q \in \{0, 1\}$  units of the asset
  - with probability  $1 - \delta$  in each period, asset matures (game ends)
  - traders have private info about asset quality + their own preferences
- A continuum of **dealers**
  - can hold unrestricted positions (long or short)
  - less informed (ex ante) about asset quality, but learn from trading activity



## Preferences

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Given state of world  $j \in \{l, h\}$ ,

- **trader**  $i$  who owns an asset receives:
  - flow payoff  $\omega_t + \varepsilon_{i,t}$  per period
  - terminal payoff  $c_j$  upon maturity, with  $c_h > c_l$

with

- $\omega_t \sim F(\omega)$  = market-wide liquidity shock, mean zero, iid over time
  - $\varepsilon_{i,t} \sim G(\varepsilon)$  = idiosyncratic liquidity shock, mean zero, iid over time
- 
- For each unit he holds, **dealer** receives:
    - payoff  $v_j$  at maturity, with  $v_h > v_l$
    - no liquidity shocks

## Search, Prices, and Trade

Each period, trader meets stochastic number  $n \in \{0, 1, 2, \dots\}$  of dealers

$$\text{Prob}(\text{meet } n \geq 1 \text{ dealer}) = \pi$$

Conditional on meeting at least one dealer,

- $\text{Prob}(\text{meet } n = 1 \text{ dealer}) = \alpha_m$  (“monopolist meeting”)
- $\text{Prob}(\text{meet } n \geq 2 \text{ dealer}) = \alpha_c = 1 - \alpha_m$  (“competitive meeting”)

Dealers observe number of competing dealers but not asset quality/trader preferences

- offer to buy at bid price  $B_t^k$ , sell at ask price  $A_t^k$  for  $k \in \{c, m\}$
- trader accepts or rejects.
- if she rejects, no trade occurs in that period.

## Information and Learning

After trades occur in each period, dealers observe total trading volume

Two sources of uncertainty for dealers:

- ① asset quality: common value
- ② aggregate liquidity shock: private value

⇒ volume is a noisy signal about asset quality

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Dealers are informationally small and all have common beliefs

- Beliefs summarized by  $\mu_t \equiv \text{Prob}_t(j = h)$

## **optimal behavior and equilibrium**

## Traders' Optimal Behavior

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- $W_{j,t}^q \equiv$  value of owning  $q \in \{0, 1\}$  units of quality  $j \in \{l, h\}$  asset at  $t$
- Given bid and ask prices  $(B_t^k, A_t^k)$ ,  $k \in \{m, c\}$ , and shocks  $(\varepsilon_{i,t}, \omega_t)$ ,
  - Owner should sell if  $\varepsilon_{i,t}$  sufficiently small, hold otherwise:

$$B_t^k + W_{j,t+1}^0 \geq \varepsilon_{i,t} + \omega_t + W_{j,t+1}^1$$

- Non-owner should buy if  $\varepsilon_{i,t}$  sufficiently large, do nothing otherwise:

$$-A_t^k + \varepsilon_{i,t} + \omega_t + W_{j,t+1}^1 \geq W_{j,t+1}^0$$

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- $$-A_t^k + \varepsilon_{i,t} + \omega_t + W_{j,t+1}^1 \geq W_{j,t+1}^0$$
- $R_{j,t} = W_{j,t}^1 - W_{j,t}^0 \equiv$  reservation value at  $t$  when quality is  $j \in \{l, h\}$

## Traders' Optimal Behavior

- Owner  $i$  sells in a  $k \in \{m, c\}$  meeting iff

$$\epsilon_{i,t} \leq \underline{\epsilon}_{j,t}^k \equiv B_t^k - R_{j,t+1} - \omega_t$$

- Non-owner  $i$  buys in a  $k$  meeting iff

$$\epsilon_{i,t} \geq \bar{\epsilon}_{j,t}^k \equiv A_t^k - R_{j,t+1} - \omega_t$$

- Reservation values satisfy

$$R_{j,t} = (1 - \delta)c_j + \delta \mathbb{E}[R_{j,t+1}] + \delta \pi \mathbb{E} \left[ \underbrace{\Omega_{j,t+1}}_{\text{Net option value}} \right]$$

where

$$\Omega_{j,t} = \sum_{k=c,m} \alpha^k \left[ \underbrace{\max\{B_t^k - R_{j,t+1} - \omega_t - \epsilon_{i,t}, 0\}}_{\text{option to sell}} - \underbrace{\max\{-A_t^k + R_{j,t+1} + \omega_t + \epsilon_{i,t}, 0\}}_{\text{option to buy}} \right]$$



## Aggregate Positions

$N_{j,t}^q$  = measure of traders holding  $q \in \{0, 1\}$  units of asset when quality is  $j \in \{l, h\}$

$$N_{j,t+1}^1 = \left\{ N_t^1 \left[ \underbrace{1 - \pi}_{\text{no meeting}} + \underbrace{\pi \left( 1 - \sum_{k=c,m} \alpha^k G(\underline{\varepsilon}_{j,t}^k) \right)}_{\text{meeting, no sell}} \right] + N_t^0 \underbrace{\pi \left( 1 - \sum_{k=c,m} \alpha^k G(\bar{\varepsilon}_{j,t}^k) \right)}_{\text{meet \& buy}} \right\}$$

$$N_{j,t+1}^0 = \left\{ N_t^1 \pi \sum_{k=c,m} \alpha^k G(\underline{\varepsilon}_{j,t}^k) + N_t^0 \left[ 1 - \pi + \pi \sum_{k=c,m} \alpha^k G(\bar{\varepsilon}_{j,t}^k) \right] \right\}.$$

Dealers observe past volume

$\Rightarrow$  they know  $N_t^q$  when setting  $(B_t^k, A_t^k)$ .

## Monopolist Dealer's Prices

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Dealer with a captive customer chooses  $(A_t^m, B_t^m)$  to maximize

$$\mathbb{E}_{j,\omega} \left[ \frac{N_t^0}{N_t^0 + N_t^1} (1 - G(\bar{\varepsilon}_{j,t}^m)) (A_t^m - v_j) + \frac{N_t^1}{N_t^0 + N_t^1} G(\underline{\varepsilon}_{j,t}^m) (v_j - B_t^m) \right]$$

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Why? we find conditions s.t. no motive for experimentation, no benefit to waiting

- Pricing decision is static
- Sell (buy) choice unaffected by ask (bid)  $\Rightarrow$  separates the bid/ask problems
- Aggregate positions known  $\Rightarrow$  irrelevant for pricing, only beliefs  $\mu_t$  matter

▶ No Experimentation

Key assumptions s.t. market-wide info dominates learning from individual meeting

- Both traders and dealers are small, so take future beliefs as given
- Dealers can hold unrestricted positions, have deep pockets
- Support of shocks “large enough”

## Monopolist Dealer's Prices (given beliefs $\mu_t$ )

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As a result, optimal monopoly prices satisfy:

$$A_t^m = \mathbb{E}_j v_j + \underbrace{\frac{1 - \mathbb{E}_{j,\omega} [G(\bar{\varepsilon}_{j,t}^m)]}{\mathbb{E}_{j,\omega} [g(\bar{\varepsilon}_{j,t}^m)]}}_{\text{market power}} + \underbrace{\mu_t(1 - \mu_t)(v_h - v_l) \frac{\mathbb{E}_\omega [g(\bar{\varepsilon}_{h,t}^m) - g(\bar{\varepsilon}_{l,t}^m)]}{\mathbb{E}_{j,\omega} [g(\bar{\varepsilon}_{j,t}^m)]}}_{\text{asymmetric information}}$$

$$B_t^m = \mathbb{E} v_j - \frac{\mathbb{E}_{j,\omega} [G(\underline{\varepsilon}_{j,t}^m)]}{\mathbb{E}_{j,\omega} [g(\underline{\varepsilon}_{j,t}^m)]} - \mu_t(1 - \mu_t)(v_h - v_l) \frac{\mathbb{E}_\omega [g(\underline{\varepsilon}_{l,t}^m) - g(\underline{\varepsilon}_{h,t}^m)]}{\mathbb{E}_{j,\omega} [g(\underline{\varepsilon}_{j,t}^m)]}.$$

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## Competitive Prices

---

Bertrand competition  $\Rightarrow$  zero profits (*a la* Glosten-Milgrom)

$$A_t^c = \frac{\mathbb{E}_{j,\omega} [v_j (1 - G(\bar{\varepsilon}_{j,t}^c))]}{\mathbb{E}_{j,\omega} [(1 - G(\bar{\varepsilon}_{j,t}^c))]}$$

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## Monopoly vs. Competitive (Ask) Prices

$$A_t^m = \mathbb{E}_j v_j + \underbrace{\frac{1 - \mathbb{E}_{j,\omega} [G(\bar{\varepsilon}_{j,t}^m)]}{\mathbb{E}_{j,\omega} [g(\bar{\varepsilon}_{j,t}^m)]}}_{\text{market power}} + \underbrace{\text{Cov} \left( \frac{g(\bar{\varepsilon}_{j,t}^m)}{\mathbb{E}_{j,\omega} [g(\bar{\varepsilon}_{j,t}^m)]}, v_j \right)}_{\text{asymmetric information}}$$

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Two key differences:

- 1 Competitive price has no markup/market power term.
- 2 PDF vs. CDF:
  - Monopolist's optimal price depends on mass of *marginal* investors
  - Competitive price requires equal profits *on average*



## Evolution of Beliefs

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**Information:** Dealers see volume at end of  $t$  (buys and sells), or equivalently

$$\underline{\epsilon}_t^k = B_t^k - R_{t+1} - \omega_t \quad \text{or} \quad \bar{\epsilon}_t^k = A_t^k - R_{t+1} - \omega_t$$

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$$\mu_{t+1} = \frac{\mu_t f(\omega_{h,t}^*)}{\mu_t f(\omega_{h,t}^*) + (1 - \mu_t) f(\omega_{l,t}^*)} = \frac{\mu_t}{\mu_t + (1 - \mu_t) \frac{f(\omega_t + R_{j,t+1}(\mu_{t+1}) - R_{l,t+1}(\mu_{t+1}))}{f(\omega_t + R_{j,t+1}(\mu_{t+1}) - R_{h,t+1}(\mu_{t+1}))}}$$

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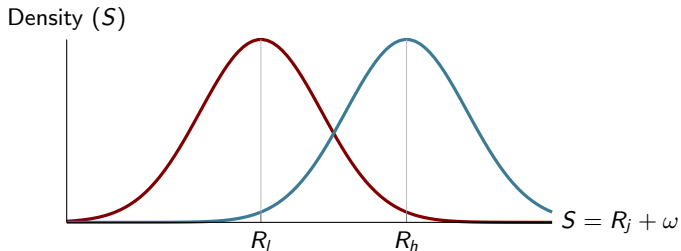
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**Learning process depends on**  $R_{h,t+1} - R_{l,t+1}$

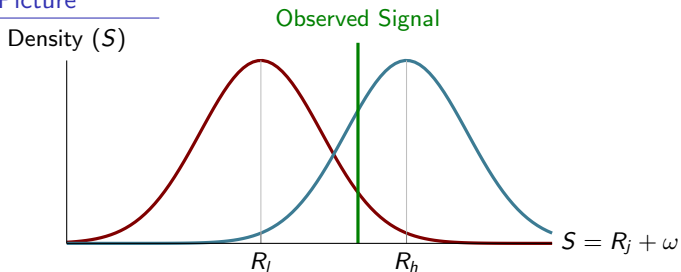
- Trading typically more informative when the reservation values are very different

## Learning: Picture



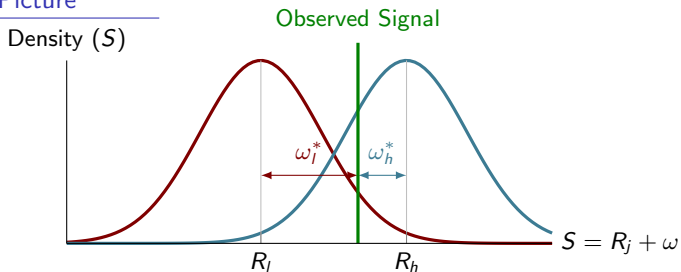
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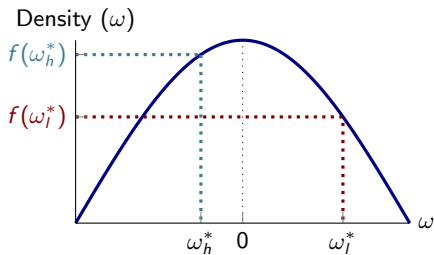
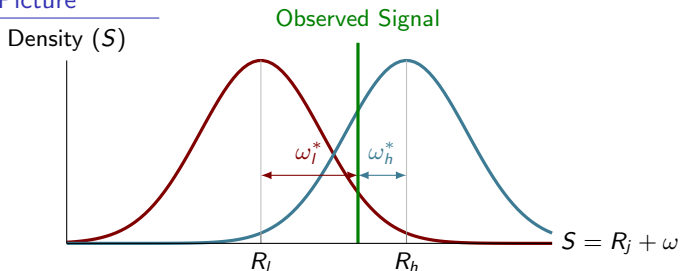
## Learning: Picture



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## Learning: Picture



- Belief evolution depends on basic signal extraction
- Easy to see signal extraction problem more difficult if reservation values close together

## Equilibrium

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A recursive equilibrium is a collection of functions for

- 1 Reservation values:  $R_j(\mu)$   $j \in \{h, l\}$
- 2 Thresholds:  $\underline{\varepsilon}_j^k(\mu, \omega)$ ,  $\bar{\varepsilon}_j^k(\mu, \omega)$   $k \in \{c, m\}$
- 3 Prices:  $A^k(\mu)$ ,  $B^k(\mu)$
- 4 Beliefs:  $\mu'(\mu, \omega)$
- 5 Demographics:  $N_j^0(\mu, \omega)$ ,  $N_j^1(\mu, \omega)$

such that

- 1 Reservation values are consistent with future beliefs and prices
- 2 Given beliefs and prices, thresholds are optimal for traders
- 3 Given beliefs and thresholds, prices are optimal for dealers
- 4 Beliefs evolve according to Bayes' rule
- 5 Demographics evolve consistent with prices, thresholds

**a tractable case**

## The Uniform-Uniform Model

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Assumptions:

- ①  $v_j = c_j$  for  $j \in \{l, h\}$
- ②  $\varepsilon_{i,t} \sim U(-e, e)$  and  $\omega_t \sim U(-m, m)$
- ③  $e$  and  $m$  are sufficiently large s.t. thresholds are always interior

Together, these assumptions simplify both learning and pricing.

Given simple rules for pricing, updating beliefs and prices, we can...

- characterize (unique) equilibrium
- study relationship between search frictions, learning, and spreads

## Learning in the Uniform-Uniform Model

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Recall: updating equation depends on

$$\frac{f(\omega_l^*)}{f(\omega_h^*)} = \frac{f(S - R_l)}{f(S - R_h)}$$

Guess and verify

$$\mu'(\mu, S) = \begin{cases} 0 & \text{if } S \in \Sigma_l(\mu) \equiv [-m + R_l(0), -m + R_h(\mu)] \\ \mu & \text{if } S \in \Sigma_b(\mu) \equiv [-m + R_h(\mu), m + R_l(\mu)] \\ 1 & \text{if } S \in \Sigma_h(\mu) \equiv (m + R_l(\mu), m + R_h(1)]. \end{cases}$$

## Learning in the Uniform-Uniform Model

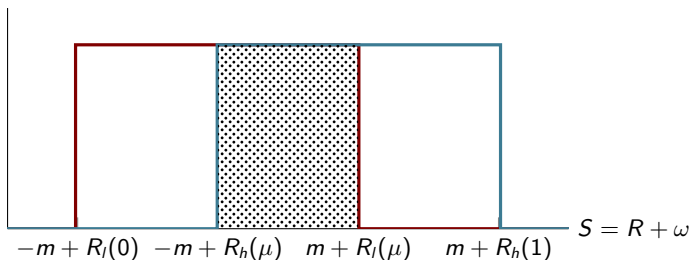
Recall: updating equation depends on

$$\frac{f(\omega_l^*)}{f(\omega_h^*)} = \frac{f(S - R_l)}{f(S - R_h)}$$

Guess and verify

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Density (S)



## Learning in the Uniform-Uniform Model

In candidate eqm, learning process summarized by  $\mathbb{P}(\text{quality revealed})$ :

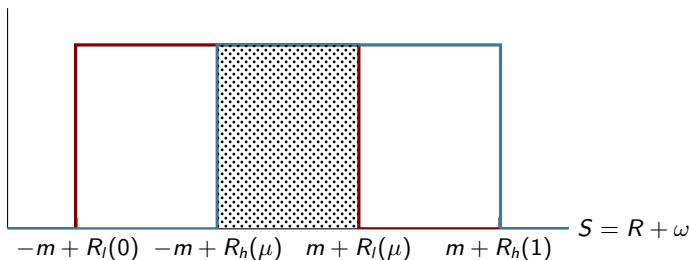
$$p(\mu) = \frac{R_h(\mu) - R_l(\mu)}{2m}.$$

Immediate implication:

### Result

*Time to learn,  $\frac{1}{p(\mu)}$  increases as  $(R_h - R_l) \downarrow$ .*

Density ( $S$ )



## Pricing & Equilibrium in the Uniform-Uniform Model

---

Given simple learning process and linear demand/supply, prices easy to characterize

Implied bid-ask spread  $\sigma$  given current beliefs  $\mu \in (0, 1)$ :

$$\sigma(\mu) = e - \alpha_c \sqrt{e^2 - 4 \text{Cov}(r_j, v_j)}$$

where

$$r_j = p(\mu)R_j(\mathbf{1}_{j=h}) + (1 - p(\mu))R_j(\mu).$$



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Simple expression allows us to derive properties of spreads

### Result

*Spread is  $\cap$ -shaped in  $\mu$ , maximized at  $\mu = 1/2$ .*

### Result

*Holding  $\mu$  fixed, spread is decreasing in  $\pi$ .*

## Reservation Values and Search Frictions

---

How does a higher  $\pi$  affect spreads?

Crucial channel: effect of  $\pi$  on  $R_h - R_l$ :

$$R_h - R_l = (1 - \delta) (c_h - c_l) + \delta \mathbb{E}[R'_h - R'_l] + \delta \pi \mathbb{E}(\Omega'_h - \Omega'_l)$$

where  $\Omega_j$  = option value of selling – option value of buying

### Result

*$R_h - R_l$  is decreasing in  $\pi$ .*

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### Result

$R_h - R_l$  is decreasing in  $\pi$ .

- $\Omega'_h - \Omega'_l < 0$ : Option to sell (buy) is worth less (more) when quality is high
- Higher  $\pi$  increases the weight of the net option value, bringing  $R_h$  and  $R_l$  closer
- Intuition: investors behave more alike in two states when more opportunities to trade
- $\Rightarrow$  less adverse selection (given  $\mu$ ), but also *slower learning*

### Result (Putting it all together)

- ① *Holding  $\mu \in (0, 1)$  fixed, spread  $\downarrow$  as  $\pi \uparrow$  (Static)*

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- ② Spread big when uncertainty high ( $\mu \approx 1/2$ )
- ③  $(R_h - R_l) \downarrow$  as  $\pi \uparrow$
- ④ Learning occurs slower when  $R_h - R_l$  is small (Dynamic)

### Result (Putting it all together)

- 1 *Holding  $\mu \in (0, 1)$  fixed, spread  $\downarrow$  as  $\pi \uparrow$  (Static)*
- 2 *Spread big when uncertainty high ( $\mu \approx 1/2$ )*
- 3  *$(R_h - R_l) \downarrow$  as  $\pi \uparrow$*
- 4 *Learning occurs slower when  $R_h - R_l$  is small (Dynamic)*

Therefore, two opposing effects on spread from decreasing search frictions ( $\pi \uparrow$ ):

- **Static:** spread  $\downarrow$  as competition  $\uparrow$
- **Dynamic:**  $(R_h - R_l) \downarrow \Rightarrow$  learning slows  $\Rightarrow$  more uncertainty  $\Rightarrow$  spread  $\uparrow$

## Search Frictions and Spreads

Numerical simulation:  $j = h$ ,  $\mu = 1/2$ ,  $\pi \in \{0.25, .75\}$ .

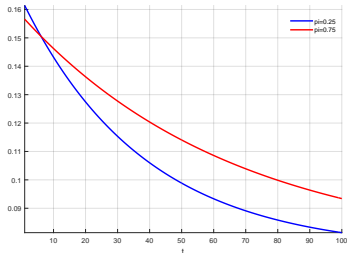


Figure: Average Spread Over Time

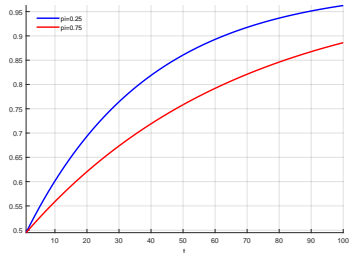


Figure: Average Beliefs Over Time

- $\pi \uparrow$  causes fall in spread in **current period**
- $\pi \uparrow$  causes slower learning, higher spreads in **future periods** spreads

## Numerical Example



## Generalized Version of Model

---

Relax previous assumptions on distributions, valuations:

- $\omega_t \sim N(0, \sigma_\omega^2)$        $\varepsilon_{i,t} \sim N(0, \sigma_\varepsilon^2)$
- $v_j = c_j + \xi$
- Additional, higher order terms complicate analysis

But, model easily solved computationally

- Guess  $R_j(\mu)$  for  $j = l, h$
- Given  $R_j$ , determine dealers' evolution of beliefs  $\mu^+$
- Given future beliefs and  $R_j$ , compute  $A(\mu)$  and  $B(\mu)$
- Update guess of  $R_j$  until convergence

## Parameterization

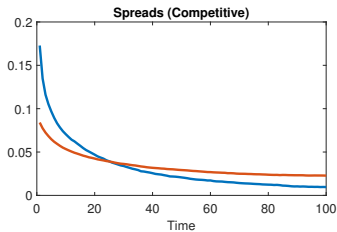
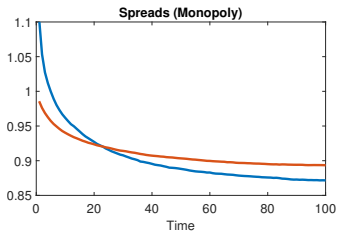
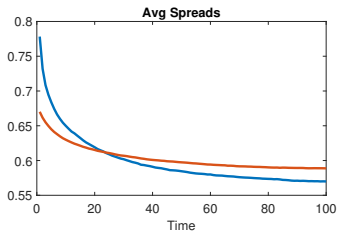
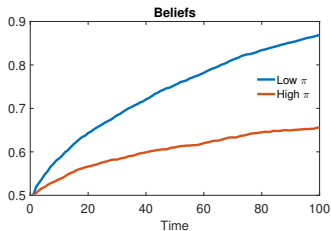
- Parameters approximate evidence from AAA-rated 5-year corporate bond evidence
- No gains to trade (on average) between dealers and traders ( $\xi = 0$ )
- Model period set to 1 week

Parameter	Value	Target	Source
$v_h - v_l$	\$0.95	Impact of Downgrade	Feldhutter (2012b)
$\mu_0$	0.5	Probability of (AAA $\rightarrow$ AA) Downgrade	S&P
$\sigma_\omega^2 = \sigma_\epsilon^2$	0.16	Avg. Gains to Trade	Feldhutter (2012a)
$\pi$	0.55	Match Rates given Poisson	Feldhutter (2012a)
$\alpha$	0.35		
$\delta$	0.9	sensitivity	

- $\delta = 0.9$  implies trading horizon (conditional on no trade) of 10 weeks

## The Normal-Normal Model

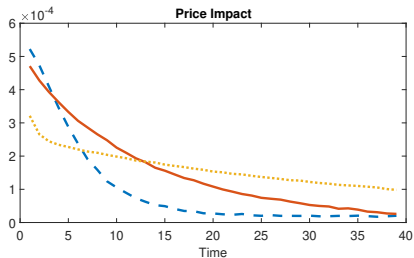
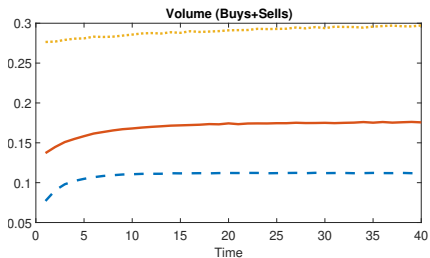
Effect of  $\pi$  (true state is  $j = h$ )



Higher  $\pi \rightarrow$  Lower  $(R_h - R_l) \rightarrow$  Less learning  $\rightarrow$  **Wider spreads eventually**

## Other measures of liquidity

Effect of  $\pi$  (true state is  $j = h$ )



- Price impact behaves similarly to spreads, but not volume
- Note: spreads and volume can move in same direction, as in data

## Search vs Info Frictions

Exercise: hit benchmark with shocks to  $\pi$  and  $v_I \Rightarrow$  same  $\Delta$  spread.

Question: are dynamic properties of spread *and* volume informative?

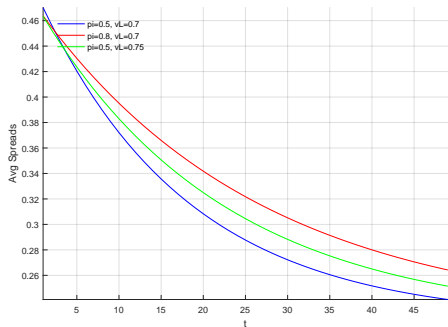


Figure: Spreads

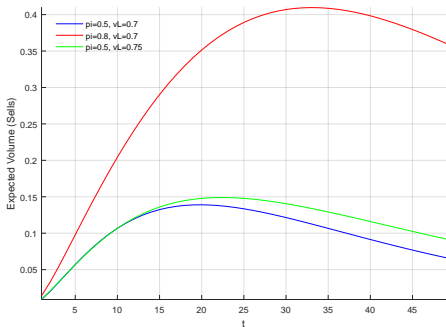
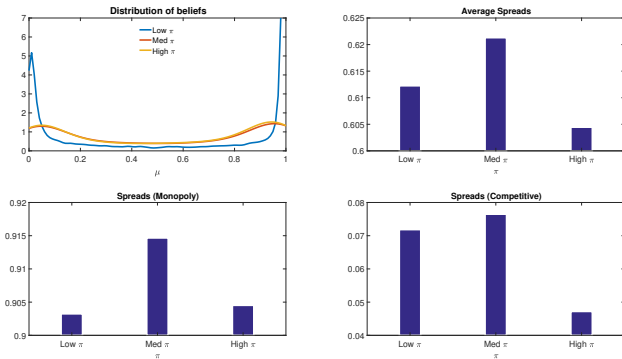


Figure: Volume

## Stationary Version

## The Normal-Normal model: Stationary Version

- Asset quality  $j$  changes over time (with probability  $\rho = 0.05\%$ )
- Other elements exactly the same as before
- $\Rightarrow$  Non-trivial belief distribution in the long run (stochastic steady state)



low  $\pi=0.55$ , med  $\pi=0.75$ , high  $\pi=0.95$

- Higher  $\pi \rightarrow$  Lower  $(R_h - R_l) \rightarrow$  Less learning  $\rightarrow$  **Wider spreads**

## Conclusion

A dynamic model with two canonical frictions

- asymmetric information and infrequent trading opportunities/market power

Frictions interact in novel ways

- mitigating one could lead to wider spreads
- model helpful for understanding recent changes in OTC markets

Next steps

- Simulations suggest introduction of TRACE could widen spreads...
- disentangling the two frictions?....



## Dealers

---

- Indexed by  $i \in [0, 1]$
- They come into each period with  $x_{i,t}$  units of the asset
- Payoff:

$$\sum_{s=t}^{\infty} (1 - \delta)^{s-t} [-d_{i,t} P_t + q_{i,t} p_t + \delta v_j(x_{i,t} + d_{i,t} + q_{i,t})]$$

where

$$d_{i,t} \in \{-1, 0, 1\}$$

$$P_t \in \{A_t, B_t\}$$

$$x_{i,t+1} = x_{i,t} + d_{i,t} + q_{i,t}$$

- $p_t$ : price in the interdealer market; competitive

## Dealers

---

- Conjecture that future bid and ask only a function of aggregate information and independent of individual positions.
- Radner: REE in the inter-dealer market  $p_t = \mathbb{E}_t \left[ v_j \mid \{d_{i,t}\}_{i \in [0,1]} \right]$ .
- Dealers are small:

$$\mathbb{E}_t[v_j | p_t, d_{i,t}] = \mathbb{E}_t \left[ v_j \mid \{d_{i,t}\}_{i \in [0,1]} \right]$$

- Act as if they are short-lived dealers and only care about  $\mathbb{E}_t[v_j]$  where expectation is common across all dealers

## Experimentation

---

- From individual trader, dealer can learn at most  $R_{j,t} + \omega_t + \epsilon_{i,t}$
- From market volume, dealer will learn  $R_{j,t} + \omega$
- Since  $\epsilon_{i,t}$  independent of the state,  $j$ , information in market volume dominates information that can be learned from a single trade
  - dominates in sense that dealer unwilling to pay any cost to learn  $R_{j,t} + \omega_t + \epsilon$

## Equilibrium

A recursive equilibrium is a set of functions:  $R_j(\mu)$ ,  $A(\mu)$  and  $B(\mu)$  s.t.

$$\begin{aligned}R_j &= (1 - \delta) c_j + \delta \mathbb{E}[R_j(\mu'_j)] + \delta \pi \Omega_j(\mu) \\A &= \frac{\mathbb{E} v_j g(A - R_j(\mu'_j) - \omega) + 1 - \mathbb{E} G(A - R_j(\mu'_j) - \omega)}{\mathbb{E} g(A - R_j(\mu'_j) - \omega)} \\B &= \frac{\mathbb{E} v_j g(B - R_j(\mu'_j) - \omega) - \mathbb{E} G(B - R_j(\mu'_j) - \omega)}{\mathbb{E} g(B - R_j(\mu'_j) - \omega)}\end{aligned}$$

where

$$\mu'_j = \frac{\mu}{\mu + (1 - \mu) \mathcal{L}_j(\omega, R_h(\mu'_j) - R_l(\mu'_j))}$$

$$\Omega_j(\mu) = \mathbb{E} [\max(B(\mu) - R_j(\mu'_j) - \omega - \epsilon, 0) - \max(R_j(\mu'_j) + \omega + \epsilon - A(\mu), 0)]$$

## Equilibrium

---

Start with a guess for  $R_j(\mu) \rightarrow$  beliefs

$$\mu'_j = \frac{\mu}{\mu + (1 - \mu) \mathcal{L}_j(\omega, R_h(\mu'_j) - R_l(\mu'_j))}$$

## Equilibrium

Compute optimal prices:  $A(\mu)$  and  $B(\mu)$

$$A = \frac{\mathbb{E}v_j g(A - R_j(\mu'_j) - \omega) + 1 - \mathbb{E}G(A - R_j(\mu'_j) - \omega)}{\mathbb{E}g(A - R_j(\mu'_j) - \omega)}$$

$$B = \frac{\mathbb{E}v_j g(B - R_j(\mu'_j) - \omega) - \mathbb{E}G(B - R_j(\mu'_j) - \omega)}{\mathbb{E}g(B - R_j(\mu'_j) - \omega)}$$

$$\mu'_j = \frac{\mu}{\mu + (1 - \mu) \mathcal{L}_j(\omega, R_h(\mu'_j) - R_l(\mu'_j))}$$

## Equilibrium

Update/verify the guess

$$\begin{aligned}R_j &= (1 - \delta) c_j + \delta \mathbb{E}[R_j(\mu'_j)] + \delta \pi \Omega_j(\mu) \\A &= \frac{\mathbb{E}v_j g(A - R_j(\mu'_j) - \omega) + 1 - \mathbb{E}G(A - R_j(\mu'_j) - \omega)}{\mathbb{E}g(A - R_j(\mu'_j) - \omega)} \\B &= \frac{\mathbb{E}v_j g(B - R_j(\mu'_j) - \omega) - \mathbb{E}G(B - R_j(\mu'_j) - \omega)}{\mathbb{E}g(B - R_j(\mu'_j) - \omega)}\end{aligned}$$

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## Corporate Bond Market (from SIFMA report)

